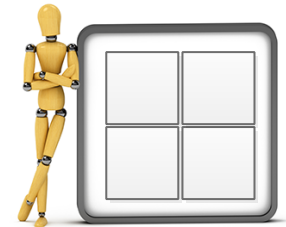


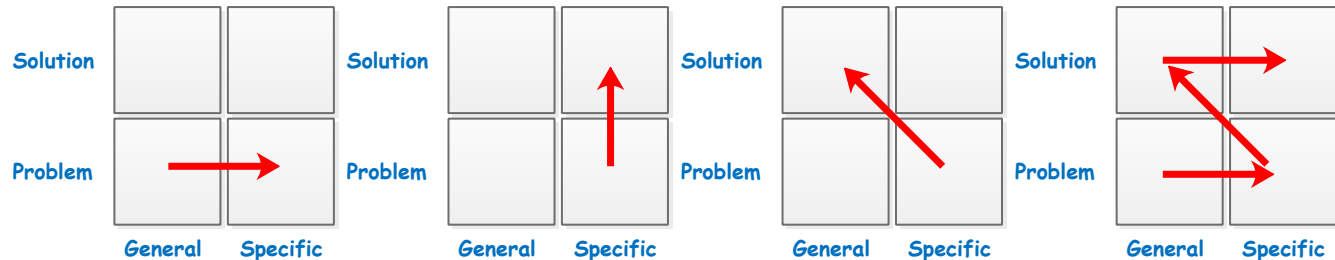
Conversation Control Part 2 - Moving Around the Map



Three Questions -
Instead of later thinking "If only I'd said..."

- Where's the conversation?
- Where do I want it to be?
- How do I move it?

Say or Do Something -
Consciously choose a deliberate behaviour to go there



PUSH

PULL

Push v Pull - Only two ways to get them in the same field as you

- | | | |
|------------------------|---|----------------------------|
| Let's do this... | ✓ | What do you suggest? |
| I can see what's wrong | ✓ | What do you think's wrong? |
| I know what to do | ✓ | What should we do? |

PUSH

PULL

Gaining Movement -
Change from Push to Pull or Pull to Push if it isn't working

